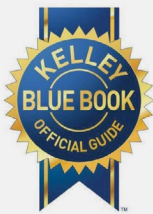


# BookOut for Lenders

Accurate evaluations = Smarter decisions.

We make it easy to ensure the loan vehicle valuations submitted by your dealers through Dealertrack are accurate.

With BookOut for Lenders, once a dealership has submitted a credit application to you, Dealertrack automatically books out the vehicle using the year/make/model/trim as well as its condition.



Learn more about this product.

888.650.7317

[dealertrack.com/lendersolutions](http://dealertrack.com/lendersolutions)



## Features and Benefits:

- Reduces chance for error with results from the industry's reliable sources: Kelley Blue Book, NADA or Blackbook.
- Provides accurate valuations on used vehicles (per your preferred book) automatically for each credit application.
- Frees up analysts' time for more important work.

**Accurate  
Evaluations =  
Smarter  
Decisions.**

## Adding BookOut for Lenders to your decisioning process is easy:

1. Confirm with your Dealertrack representative that you can meet the technical requirements.
2. Contact your Dealertrack representative to sign the subscription agreement, along with an addendum to your current Dealertrack agreement.
3. Select the book values you want to use (Kelley Blue Book, NADA or Blackbook), along with the vehicle condition Dealertrack should use when sending the vehicle value and options to you.

Prior to having Dealertrack BookOut, I would have to go to another site entirely to get the vehicle value. Now, with one click I have an accurate retail, loan and trade value — it's a real timesaver.

**Thomas J. Dziak**

Vice President  
Commercial Lending Indirect Lending  
Landmark Community Bank

Learn more about this product.

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