



# Profitable Transactions. Simplified.

## Dealertrack Pennsylvania In-State Registration & Title Solution



### Your Complete Solution

- Save your dealership time and money with a live, electronic connection to the DMV that helps you submit transactions in under 4 minutes.<sup>1</sup>
- Superior inventory management capabilities allow you to choose how to order and manage inventory.
- Process Maryland transactions using the same platform.
- Keep your Pennsylvania transactions moving with new online transactions to process Duplicate Titles, inquire on Suspended Work IDs, and request Salvage Certificates.



### Workflow Efficiencies

- Submit in-state transactions 35% faster with DMS integration.<sup>2</sup>
- Key DMS integrations reduce re-keying and increase accuracy with connections to the top DMS providers.
- Streamline processes with flexible, real-time batch processing and same-day bundle reports.
- Increase productivity with a web-based platform, dashboard, and swap and drop features.
- Reduce manual check writing with ACH Transfers and utilize customizable user roles.



### Accuracy & Reliability

- Journal writeback to DMS (CDK, Dealertrack or Reynolds & Reynolds).
- Print forms directly from the solution limiting manual changes.
- Next-level customer support includes live and local representatives and 7-day per week customer support.
- Stay compliant with real-time PennDOT driver's license verification.
- Expertly navigate paperwork and audits with PAA paperwork review.

Schedule a demo at [us.dealertrack.com/PA](https://us.dealertrack.com/PA)



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<sup>1</sup>Based on Dealertrack DMS configurations

<sup>2</sup>Based on Dealertrack user timing report through Google Analytics from 9/30/21-9/30/22

<sup>3</sup>Dealertrack Registration and Title transactional data from 11/01/22-10/31/23

Why Dealertrack is dealers' choice to help serve car buyers:

**28** Years as  
primary state  
service provider

**3.2m** Registration transactions  
with Pennsylvania  
PENNDOT in one year<sup>3</sup>

Proud to partner with:



# When you're so efficient, you're profitable

Simplify the path to profitable transactions and create next-level customer experiences with the only dealer technology partner proven to deliver results.



**77%**

of dealers say they  
are more efficient  
using Dealertrack<sup>1</sup>

Leverage the most trusted technology from one partner  
who adapts to your unique needs:

## DMS

Run your business  
without restriction with the  
#1 easiest-to-use DMS.

**\$32K** savings per year  
on hidden fees<sup>2</sup>

## F&I

Deliver fast, compliant  
deals—credit to contracts—on  
the industry-leading platform.

**83%** faster funding  
compared to paper<sup>3</sup>

## Accelerated Title

Expedite trade-in lien & title  
release to help speed inventory  
turn and improve cash flow.

**70%** faster recognition  
of trade-in profits<sup>4</sup>

## Registration & Title

Speed up transactions  
and gain efficiency serving  
customers in any state.

**35%** faster in-state reg  
& title transactions<sup>5</sup>

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<sup>1</sup>Based on a survey of 264 Dealertrack dealer customers, October 2023 | <sup>2</sup>Based on average spend per dealership of \$2,691 per month over 12 months for non-Dealertrack DMS dealers using Xtime, VinSolutions, vAuto, HomeNet, Dealertrack F&I and Dealertrack Serve Pro from June 2022 – July 2023. | <sup>3</sup>Data based on user input and calculations using Dealertrack's Digital Contracting Savings Calculator as of July 2022 and are not a guarantee of actual savings. | <sup>4</sup>Based on average industry timeframe for vehicle title release and vehicle payoff process of 18+ days, as determined by 2023 Dealertrack data. | <sup>5</sup>Based on Dealertrack DMS configurations – April 2022.