



ENABLING LENDERS WITH **ASSISTED REMOTE SIGNING**

#WeAreInItTogether

HELP KEEP AUTO SALES MOVING FORWARD

No doubt these are challenging times for buying, selling and financing autos. Every part of the process has required adjustments, but with strong partnership we can help move auto sales forward – virtually.

Learn how partnering on Assisted Remote Signing will help us all keep the auto retailing doors open for business.

Talk to your Dealertrack Lender Solutions Expert about enabling Assisted Remote Signing for your dealers.

BECAUSE IT'S NOT BUSINESS AS USUAL – AND WE ARE IN IT TOGETHER

How Assisted Remote Signing on Dealertrack uniFI® works:

- 1 Dealer and customer connect by phone/video conference**

Dealer has eContract finalized, ready for signing; authenticates buyer and reviews technology requirements to begin.
- 2 Dealer pairs customer device to start the signing process**

Dealer establishes a secure connection that enables the buyer to remotely view and sign only their contract documents.
- 3 Assisted Remote Signing takes place**

Dealer guides buyer (and if applicable, co-buyer) via phone/video through the eSign Disclosure and Consent that are required for reviewing and signing the documents on their device.
- 4 Dealer finishes guiding customer by phone/video**

Buyer reaches “completion” screen when all documents are signed. Dealer refreshes session to digitally submit to lender, and guides buyer on printing a copy or arranges to mail a printed copy.
- 5 Remote delivery may now take place**

After reauthentication at time of delivery, the buyer signs a delivery receipt, which is stored in the deal jacket on Dealertrack uniFI®.

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