



Power your contracting process with speed and accuracy

Drive faster funding while lowering overhead costs, reducing contracts in transit, and creating a flexible signing experience – in-store or remote.



More DMS Integrations
Save time and improve accuracy with less manual data entry.



Complete Funding Packages
Including the final menu and aftermarket contracts.



Digital Uploads
Add documents from your computer or mobile device directly into the deal.



Make Documents eSignable
Digitize documents for a single signing ceremony.



Flexible Signing Options
Let customers sign remotely or at the dealership.



350+ Lenders
Expanded Lender Availability
Submit digital contracts to your preferred lenders for faster funding.

82%

Thriving dealers agree that offering digital options is critical to retail success¹

¹Cox Automotive 2021 eBook "Profits and Efficiency: Tips from Today's Top Performing Dealerships"

+10%

Increase in customer satisfaction from signing paperwork digitally²

²Cox Automotive Car Buyer Financing Journey - 2022

Digital Contracting is currently available for auto dealerships only. Select products are subject to lender participation, additional transaction fee and/or require subscription.





Take your contracting process to the next level

Here's what's included:

Remote Signing*

Offer the flexibility to review and eSign anywhere, on any device, even mobile phones.

Ready Sign

Make any document eSignable and save signature fields for frequently uploaded dealer forms.

Local File Upload

Upload scanned documents and email files up to 4MB from your computer.

Real-Time Error Display

Ensure contract accuracy by catching mistakes early with built-in verification alerts as you enter data.

Image Capture

Scan a QR code with your device camera to upload documents to the deal.

Aftermarket and Menu Integration

Access Darwin Menu and aftermarket provider contracts in your deal for a more efficient process.

DMS Integrations

Pre-fill your contract with deal data from your DMS and reduce data re-entry.

Live Funding Checklist

Stay in the know with an up-to-date list of lender requirements.

Access More Lenders

Expand your network and submit digital contracts to more lenders using Digital Contracting Choice.*

Compliance

Protect your dealership with compliance guidance throughout your deal flow.



Glassman Auto Group

With Dealertrack, we are able to offer our services both remotely and in store, making for a simple and seamless signing experience for our customers and business managers.

David Barash

Director of Finance

83%

Faster funding when compared to paper contracts.¹

¹ Data based on user input and calculations using Dealertrack's Digital Contracting Savings Calculator as of July 2022 and are not a guarantee of actual savings.

\$4k per month

Savings on costs associated with paper contracting.²

² Data based on user input and calculations using Dealertrack's Digital Contracting Savings Calculator as of June 2021 and are not a guarantee of actual savings.

31 Min.

Time saved by reviewing and signing digitally.³

³ 2021 Cox Automotive Car Buyer Journey Research

* Transaction fee applies

