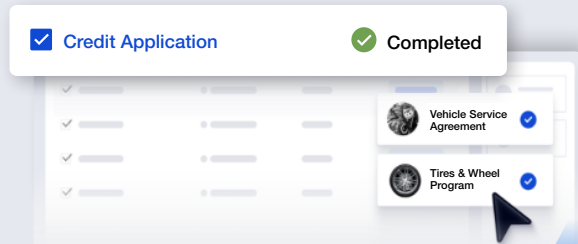


F&I

Enhanced F&I Menu Powered by Darwin

Experience the powerful integration between Darwin Menu and Dealertrack F&I.



Selling Challenges

“Manually entering data in multiple systems is time consuming and inefficient.”

“Our menu selling approach isn’t consistent.”

“My payment calculations aren’t matching.”

Solutions

Seamless integration between Menu and F&I removes data re-entry, allowing you to submit complete funding packages more efficiently, in real time.

Personalized presentations based on customer’s buying history creates a tailored presentation that makes it easier to show the value of F&I for each customer.

Accuracy on deal payments with real time data integrations provides a more consistent and efficient deal process.



\$2k

potential revenue for dealers on the sale of a vehicle service contract or other F&I product.

*Colonnade F&I Products Quarterly Update: 2022
Second Quarter*

67%

of buyers purchased an F&I product along with their vehicle.

Cox Automotive 2022 Car Buyer Journey

Save on deal steps with Dealertrack F&I and Darwin Menu

Enhance your deal process and gain F&I efficiency through:

Two-Way Connections

Bi-directional deal data is pushed and pulled between systems for a quicker and more efficient contracting process.

Less Data Re-Entry

Customer and deal info is accurately imported into the F&I platform from Menu, eliminating data re-entry for your dealership.

Complete Funding Packages

Signed Menu and aftermarket contracts from Darwin are transferred into the deal jacket, ready for digital submission to the lender.*

**Subscription required*

[See More](#)



Dealertrack F&I & Darwin Menu

Other F&I platform integrations with Darwin

Integration Comparison to other F&I platforms

Export Credit Application Data to Darwin



Import Signed Aftermarket Contracts



Import Signed Final Menu



Payments Matching



Darwin Menu

Other menu providers

Comparison to other menu providers*

Personalized Presentations



Flexible Presentation Styles



Remote Connection



Real-Time DMS Integrations



**According to comparative research performed by Darwin Automotive, April 2020*