

Digital Contracting

EXPLORE THE FLEXIBLE SIGNING OPTIONS DEALERTRACK DELIVERS:



NEW REMOTE SIGNING EXPERIENCE COMING SOON TO DEALERTRACK DIGITAL CONTRACTING

The new Remote Signing experience will deliver a faster, easier and more secure way for dealers to finalize their deals – no matter where their customers are located.

CAPABILITIES	COMPARISONS		
	IN-STORE SIGNING	ASSISTED REMOTE SIGNING	REMOTE SIGNING
IDENTITY VERIFICATION	In Person	Manual at time of signing or vehicle delivery	Integrated document & facial recognition via 3 rd party solution optional for dealers – Coming Soon
MULTI-FACTOR AUTHENTICATION (MFA)	N/A	N/A	Email to consumer triggers SMS text to obtain passcode, providing secure access contract files.
SIGNING INITIATION	N/A	Dealer must pair device with consumer	Email link to all signers
CONSUMER CONSENT	Consumer must click to agree	Consumer must click to agree	Consumer must click to agree. Consent captured in audit log.
VAULTING	Standard solution via eOriginal	Standard solution via eOriginal	Standard solution via eOriginal
REVIEW COPY	Consumer must review online prior to signing – Consumer can request printed copy	Consumer must review online prior to signing/ability to download	Consumer has direct access to review prior to signing. Consent and activity captured in audit log.
AUDIT LOG	N/A	N/A	Trail of consumer/dealer activities (MFA, consent, review, signatures)
SIGNING DEVICE	Dealer device (Tablet or Desktop)	Tablet or Desktop	Mobile/Tablet/Desktop
CONTRACT PACKAGE DELIVERY TO CONSUMER	Dealer provides paper contract	Dealer provides paper contract at time of delivery	Consumer receives link to print and download final documents (link active for 30 days)
SIGNING ROOM	Local	Mixed	Must use remote signing for all consumers
BROWSER SUPPORT	Chrome only	Chrome only	Chrome/Safari/Firefox/Edge

New!