

Podcast Series: "The Scoop on Colorado ERT With Cindy V"

How to prepare for ERT

Host: Cindy Vieyra, Colorado Registration & Title Trainer

Episode 2 / Key Takeaways

1 Choose a Technology Partner

Colorado allows third-party technology vendors to facilitate ERT transactions.

These vendors help dealerships:

- Interact directly with DMV offices
- Automatically update legal forms, requirements, and fees within the ERT

2 Communicate with Your DMS Provider

Notifying DMS providers about the shift to ERT allows dealers to instantly integrate customer and deal information into the new system.

Your DMS providers will help you:

- Prefill fields within the ERT solution and avoid manual entry
- Save time and lessen errors that slow down acceptance by the DMV

3 Certify and Train Staff

Cross-training ensures all employees who will work with the ERT technology have the necessary skill sets, and makes more workers available for processing. And with no more trips to the DMV, managers can assign runners to other initiatives.

4 Add New Devices and Software if Necessary

Most ERTs require computers with Windows 10 or later, a Google Chrome browser, and specialized printers and scanners.

5 Establish a Tech-Focused Mindset

Getting staff on board with a more tech-focused culture helps everyone understand the values of ERT, makes the switch easier, and ensures dealers get the most out of their new process.

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