



Drive F&I deal efficiency from leads to contracts

Save more, deal more with a secure, connected workflow that speeds deals, improves cash flow, and creates a better customer experience.



Receive credit decisions in a snap from **~1,600** finance sources — the industry’s largest lender network.



Build complete funding packages with a faster menu to contract connection.



Get same-day funding with **300+** lenders using digital contracting.



Reduce data re-entry and increase workflow efficiency with DMS integrations.



Give your customers signing flexibility with a digital signing room — anywhere.



Protect your dealership with secure and consistent compliance throughout the deal.

71%

of shoppers want to do more of the purchase steps online compared to the last time they purchased a vehicle.¹

¹2020 Cox Automotive COVID-19 Consumer Impact

80%

of dealers plan to offer more parts of the vehicle purchase process online in the next 1-2 years.²

²2020 Cox Automotive COVID-19



Your connected deal flow for faster funding

Drive efficiency with the right connections from credit to compliance, menu, contracting and signing.



Verify and Finance

- Build and submit credit applications to the largest lender network in the industry for faster credit decisioning.
- Gain detailed insights into your customers credit with enhanced credit bureau capabilities.
- Seamlessly connect with Darwin Menu and the largest aftermarket provider network to create complete funding packages.

Transact and Sign

- Submit digital contracts to your choice of 300+ lenders.
- Catch errors and missed signatures with real-time error display to eliminate re-contracting.
- Integrate with more DMS Providers for a streamlined process with less data entry.
- Upload and eSign any deal document for a single signing session – in-store or remote.

Analyze and Secure

- Be audit ready with the ability to upload and store any deal document with enhanced Compliance Storage.*
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- *5 years in all states, 7 years in California*
- Gain detailed insights into your dealership's compliance history with a dashboard and on-demand reporting tools.
 - Understand compliance performance at your dealerships with enterprise level reporting.

Deal Compliance

- Keep each deal on track with a compliance checklist and integrated checkpoints.
- Verify customer identity with Red Flags alerts, OFAC checks and out of wallet questions.
- Stay compliant with disclosure requirements and proactive alerts.
- Have Adverse Action Notices generated, printed, and mailed automatically on your behalf.*

**Additional fee for mailing service.*

